

SPresentations

Douglas Stewart

Orals Presentation Coach/LTD Producer

Mr. Douglas Stewart is a highly passionate executive with 40 years of corporate and performing arts management experience. He has expertise in guiding, training, and leading major organizations to the achievement of their overall vision, personal development, marketing/communication goals, and financial success. Since 1994, Douglas has led Top 100 Federal Government Contractors in awards totaling in excess of \$30 billion dollars spanning over 200 federal/state government proposals.

Government Customers

CIA, DIA, FBI, NSA

FAA

FERC

International: Australia,
Saudi Arabia, Taiwan,
UAE, United Kingdom

Military: Air Force, Army,
Marines, Navy

NASA

National Archives

NIMA

Oak Ridge National Lab

State Gov't: Arkansas, Hawaii,
Montana, New York, Texas,
Wyoming, California

U.S. CENSUS BUREAU

U.S. Departments:
Commerce, Defense,
Energy, Homeland Security,
Health and Human Services,
Interior, Justice, State,
Transportation, Veteran
Affairs

USTRANSCOM

Areas of Expertise

- Presentation Skills Trainer/Government Orals Proposal Specialist
- Director/Producer for Gov't Video Proposals, LTDs, Special Events
- Government Sample Task/Scenario Coordination
- Q&A Coaching
- Win Theme/Value Proposition Development
- Storyboarding/Wall of Truth/Version Control Management
- Creative and Technical Writing & Editing
- Team Building and Facilitation
- Project Management
- Producer for Multimedia, Corporate Theatre, Trade Shows
- Curriculum and Instruction; eLearning and Technology Education
- Marketing and Sales, Advertising and Public Relations

Capability Highlights

- Awarded Silver Medallion of Excellence from General Duncan McNabb as Producer for high level marketing/promotional DVD for USTRANSCOM's *Agile Transportation for the 21st Century (AT21)* effort in 2011
- 2006 Small Business Provider of the Year; Lockheed Martin ST&S/Orlando
- Lead Facilitator: High level "Art of the Possible" Objective Force Warrior Technology Conference for DOE/US Army at Oak Ridge National Labs in 2001
- Provided highly successful presentation skills training, personal coaching, and consulting support to over 2000 IT professionals, corporate executives, and senior management from Washington Top 200 federal contractors
- Lead and facilitated high performance teams numbering 5 to 125 participants for major proposals, workshops, and technology conferences
- Superior communication skills (verbal/written/digital/new media)

Contractors Served

- AAI Corp.
- AMEX Gov't Services
- ARINC
- ASAT
- AT&T
- BAE Systems
- BDM
- Bogart & Associates
- Booz|Allen|Hamilton
- BTAS
- Burns & Roe
- CACI
- CSC
- DOE
- EG&G
- EXELIS
- Fenwick Technologies
- IBM
- KEYW Corp.
- KPMG
- Lockheed Martin
- Lucent Technologies
- MAERSK
- Mayo Medical Labs
- MAXIMUS
- Morpho Trust
- Northrop Grumman
- Oak Ridge Nat'l Labs
- QinetiQ-NA
- Raytheon Corporation
- SAIC
- Shee-Atika
- Shipley Associates
- SI Org
- Symbol Technologies
- TITAN
- TRW
- UNISYS
- UNITECH
- University of Minnesota
- USTRANSCOM
- VSE Corporation
- Zel Technologies

Work History

- **President/CEO** at Stewart Presentations/Inside Moves, Inc. since 1994
 - Assisted over 200 proposals, winning over \$30B in contract awards for customers while sporting an 85% win rate
- **Director/Producer/Choreographer/Instructor/Actor/Dancer**
 - Over 43 years of professional experience with appearances in scores of theatre, dance, film, radio, new media and television productions
- **Producer/Director** at The Matchbox Theater/Repertory Theatre of NM
- **Executive Director** at Dance Theatre of Santa Fe, Albuquerque, NM
- **General Director** at Hard City Theater, Dallas, TX
- **VP of Marketing and Sales** at BYMI and Cinemera, Dallas, TX
- **Owner** of Dauntless Productions, an advertising/PR firm, Houston, TX

Education and Training

- **M. Ed in Curriculum and Instruction**, (Minor: eLearning/Technology Education), Concordia University, Portland, OR (June/2014)
- **MA Candidate/Directing**, University of New Mexico, Albuquerque, NM
- **BA/Dance**, Point Park College, Pittsburgh, PA.
- **Certificate of Completion**, *Arts Management Development Program*, Harvard University, Cambridge, MA
- **Undergraduate Studies/Speech-Theatre**, West Texas State University, TX
- **Proposal Management**: Organizational Communications, Inc. (OCI)
- **Fund Raising/Development Training**: Dr. Jacob & Manya Pomerantz (UJA)
- **British American Theatre Institute**, Santa Fe, NM
- **School of Hard Knocks**, Planet Earth